

## Conference on Innovation Procurement

17<sup>th</sup> – 18<sup>th</sup> October 2017

### 16<sup>th</sup> October

Venue: Lounge 24 @Radisson Blu Sky Hotel Tallinn (Rävala puiestee 3, 10143 Tallinn)

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19:00 – 21:00 Reception and early registration

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### 17<sup>th</sup> October

Venue: @Kosmos IMAX (Pärnu maantee 45, 10119 Tallinn)

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08:00 – 09:00 Registration and welcome coffee

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**09:00 – 09:30** **Opening speeches**

**Urve Palo**, Minister of Entrepreneurship and Information Technology, Estonia

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**09:30-10:15**

**Key note speech:** The entrepreneurial State – The importance of the public purse for economic growth and competitiveness

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**10:15-11:00**

**e-solutions in Estonia** – living proof of innovation procurements (Examples of ICT public procurements in Estonia)

**Andres Kütt**, Advisor, Information System Authority, Estonia

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11:00 – 11:30

Coffee break

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**11:30 – 12:45**

**Panel discussion:** Innovation procurement as key driver for growth and jobs  
Moderator: **Gaynor Whyles**, Director at JERA Consulting Ltd

**Andreas Nemeč**, CEO Federal Procurement Agency BBG, Austria

Representative from ICT industry (TBC)  
Representative from SME (TBC)  
Representative from the European Commission (TBC)  
Innovation Procurement specialist (TBC)

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12:45 – 14:00

Networking lunch

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**14:00 – 16:00**

**Session on:** Innovation procurement experiences (*Examples and analysis of innovation procurements across Europe*)

Moderator: **Gaynor Whyles**, Director at JERA Consulting Ltd

**Telemedicine for Intensive Care Units procurement, THALEA**

**Peter Asche**, Commercial Director, University Hospital Aachen, Germany

**Sweden's electric roads for heavy vehicles pre-commercial procurement**

**Anders Berndtsson**, Head Strategic Development, Trafikverket, Sweden

**Anders Bylund**, Head of Rail and Road Electrification, Siemens Mobility, Sweden

**London underground PROLITE lighting PPI procurement, winner of the PROCURA+ Award Innovation Procurement of the Year 2016**

**Leon Smith**, Manager technology and innovation, Transport for London, UK

**David Bide**, Commercial Director, ArmadilloLED – Evolution In Lighting, UK

16:00 – 16:30

Coffee break

**16:30 – 17:30**

**Session on:** Benchmarking the progress on innovation procurement across Europe

Moderator: **Gaynor Whyles**, Director at JERA Consulting Ltd

**Estonian policy and measurement framework for innovation procurement**

**Paul Jaakson**, Innovation procurement policy expert, MEAC, Estonia

**Finnish policy and measurement framework for innovation procurement**

**Kirsti Vilen**, Ministerial advisor, Ministry of Employment and Economy, Finland

**Benchmarking / Measuring the strategic use of public procurement for innovation across Europe**

**Peter Zilgalvis**, Head of Unit, Startups and Innovation, Digital Single Market Directorate, DG CONNECT, Co-Chair, FinTech Task Force, European Commission

**Austrian policy and measurement framework for innovation procurement**

**Eva Buchinger**, Scientist, Austrian Institute of Technology

Venue: @Energy discovery centre (Põhja puiestee 29, 10415 Tallinn)

**19:00 – 22:00**

**Networking Reception and 2017 Procura+ Awards Ceremony** on Sustainable and Innovation Procurement with support of ICLEI and European Commission

The Procura+ Awards recognise three categories of excellence: Sustainable Procurement of the Year; Innovation Procurement of the Year; and Tender Procedure of the Year.

## 18<sup>th</sup> October

Venue: @Kosmos IMAX (Pärnu maantee 45, 10119 Tallinn)

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08:00 – 09:00

Welcome coffee

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**09:00 – 10:00**

**Session on:** Bottlenecks and incentives in the implementation of innovation procurements – *short presentations followed by panel discussion on Innovation procurement policy in action*

Moderator: **Gaynor Whyles**, Director at JERA Consulting Ltd

**Innovation procurement support actions in Estonia**

**Aldo Vålba**, Programme Manager, Enterprise Estonia

**Dutch approach for experience sharing on innovation procurement**

**Wouter Stolwijk**, Procurement expert, Ministry of Economic Affairs, Netherlands (former director of PIANOo)

**German competence centre and support for innovation procurement**

**Marlene Grauer**, International Project Manager, KOINNO, Germany

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**10:00 – 10:45**

**Presentation on:** HORIZON 2020 funding instruments for innovation procurement

**Vasileios Tsanidis Dr. Jur.**, Policy Officer, DG Communications Networks, Content and Technology, Directorate F Digital Single Market, European Commission

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10:45 – 11:15

Coffee break

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**11:15 – 12:30**

**First round of Interactive parallel presentations on:** Horizon 2020 calls with Innovation procurement funding in 2018–2020

– Interactive session on thematic domain 1 in which HORIZON 2020 support for innovation procurement is planned in 2018–2020

Introduction to the topic and moderation by European Commission  
Presentations by potential speakers – Discussion and Networking

– Interactive session on thematic domain 2 in which HORIZON 2020 support for innovation procurement is planned in 2018–2020

Introduction to the topic and moderation by European Commission  
Presentations by potential speakers – Discussion and Networking

– Interactive session on thematic domain 3 in which HORIZON 2020 support for innovation procurement is planned in 2018–2020

Introduction to the topic and moderation by European Commission  
Presentations by potential speakers – Discussion and Networking

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**11:15 – 12:30**

**Parallel session:** Innovation Procurement in the Energy Sector – case examples and lessons learned (EU and national PCPs and PPIs)

**Philipp Tepper**, Coordinator, Sustainable Economy and Procurement, ICLEI – Local Governments for Sustainability, European Secretariat – SMART SPP

**Philippe Segers**, PRACE 3IP project

**Gaynor Whyles**, Director, JERA Consulting Ltd.

12:30 – 13:30

Discussion and networking lunch

**13:30 – 14:45**

**Second round of Interactive parallel presentations on:** Horizon 2020 calls with Innovation procurement funding in 2018–2020

– Interactive session on thematic domain 4 in which HORIZON 2020 support for innovation procurement is planned in 2018–2020

Introduction to the topic and moderation by European Commission

Presentations by potential speakers – Discussion and Networking

– Interactive session on thematic domain 5 in which HORIZON 2020 support for innovation procurement is planned in 2018–2020

Introduction to the topic and moderation by European Commission

Presentations by potential speakers – Discussion and Networking

**13:30 – 14:45**

**Parallel session:** Horizon 2020 calls relevant for energy procurers in the 2018–2020 work programme

**Representative**, European Commission

14:45 – 15:15

Discussion and networking Ice cream and juice brake

**15:15 – 16:15**

**Panel discussion:** Link between innovation and green procurement

Moderator: **Robert Kaukewitsch**, Policy Officer, Directorate General Environment, European Commission

**Gilles Neveu**, Office International de l'eau, SMART-MET PCP, France

**Marcin Kautsch**, PPI coordinator, Sucha Beskidzka hospital PPI procurement, Poland

**Karen Silts**, Ministry of the Environment, Republic of Estonia

**15:15 – 16:15**

**Parallel session:** *eafip* toolkit and how to implement a PCP or PPI in a hands-on way with specific relevance to energy procurers

**Representative**, Corvers Procurement Services, the Netherlands

**16:15 – 16:45**

**Conference conclusions**

**Paul Jaakson**, Ministry of Economic Affairs and Communication, Estonia

\*Organisers reserve the right to change the content of the agenda at our discretion

**Organisers:**



REPUBLIC OF ESTONIA  
MINISTRY OF ECONOMIC AFFAIRS  
AND COMMUNICATIONS

**Partners:**

