

## Conference on Innovation Procurement

17<sup>th</sup> – 18<sup>th</sup> October 2017

Update 18. September 2017

### 16<sup>th</sup> October

Venue: Lounge 24 @Radisson Blu Sky Hotel Tallinn (Rävala puiestee 3, 10143 Tallinn)

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19:00–21:00 Welcome reception and early registration

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### 17<sup>th</sup> October

Venue: @Kosmos IMAX (Pärnu maantee 45, 10119 Tallinn)

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08:00–09:00 Registration and welcome coffee

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**09:00–09:30** Opening speech

**Urve Palo**, Minister of Entrepreneurship and Information Technology, Estonia

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**09:30–10:15** Keynote speech: TBC

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**10:15–11:00** e-solutions in Estonia – living proof of innovation procurements (Examples of ICT public procurements in Estonia)

**Andres Kütt**, Advisor, Information System Authority, Estonia

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11:00–11:30 Coffee break

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**11:30–12:45** Panel discussion: Innovation procurement as key driver for economic growth and jobs  
Moderator: **Gaynor Whyles**, Director, JERA Consulting Ltd

**Gerard De Graaf**, Director, Digital Single Market Directorate, DG CNECT, European Commission

**Andreas Nemeč**, Managing Director, Federal Procurement Agency BBG, Austria

**Sander Hummeling**, Global Sales Director, IMS Innovations, The Netherlands

**Oliver Väärtnõu**, Head of Information Security Systems Department, Chairman of the Management Board, Cybernetica, Estonia

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12:45–14:00    Networking lunch

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**14:00–16:00**    **Session:** Innovation procurement experiences (*Examples and analysis of innovation procurements across Europe*)

Moderator: **Gaynor Whyles**, Director at JERA Consulting Ltd

**Innovation methods for award procedures of ICT learning in Europe, IMAILE**

**Ellinor Wallin**, IMAILE project manager

**Teemu Laitinen**, CEO Almerin

**Andrea Contino**, AMIGO

**Telemedicine for Intensive Care Units procurement, THALEA**

**Peter Asché**, Commercial Director, University Hospital Aachen, Germany

**Sweden's electric roads for heavy vehicles pre-commercial procurement**

**Anders Bylund**, Head of Rail and Road Electrification, Siemens Mobility, Sweden

**London underground PROLITE lighting PPI procurement, winner of the PROCURA+ Award Innovation Procurement of the Year 2016**

**Leon Smith**, Manager technology and innovation, Transport for London, UK

**David Bide**, Commercial Director, ArmadilloLED – Evolution In Lighting, UK

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16:00–16:30    Coffee break

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**16:30–17:30**    **Session:** Benchmarking the progress on innovation procurement across Europe

Moderator: **Gaynor Whyles**, Director, JERA Consulting Ltd

**Estonian policy and measurement framework for innovation procurement**

**Paul Jaakson**, Innovation procurement policy expert, MEAC, Estonia

**Finnish policy and measurement framework for innovation procurement**

**Ville Valovirta**, Senior Scientist, Innovations, Economy and Policy, VTT Technical Research Centre of Finland, Finland

**Benchmarking / Measuring the strategic use of public procurement for innovation across Europe**

**Helen Koepman**, Deputy Head of Unit, Start-ups and Innovation Unit, Digital Single Market Directorate, DG CNECT, European Commission

**Austrian policy and measurement framework for innovation procurement**

**Eva Buchinger**, Scientist, Austrian Institute of Technology

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Venue: @Energy discovery centre (Põhja puiestee 29, 10415 Tallinn)

**19:00-22:00** **Networking Reception and 2017 Procura+ Awards Ceremony** on Sustainable and Innovation Procurement with support of ICLEI and European Commission

The Procura+ Awards recognise three categories of excellence: Sustainable Procurement of the Year; Innovation Procurement of the Year; and Tender Procedure of the Year.

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## 18<sup>th</sup> October

Venue: @Kosmos IMAX (Pärnu maantee 45, 10119 Tallinn)

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08:00-09:00 Welcome coffee

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**09:00-10:00** **Session:** Bottlenecks and incentives in the implementation of innovation procurements – *short presentations followed by panel discussion on Innovation procurement policy in action*

Moderator: **Gaynor Whyles**, Director, JERA Consulting Ltd

**Lithuanian support for innovation procurement**

**Sigutė Stankevičiūtė**, Expert, Ministry of Economy, Lithuania

**Dutch approach for experience sharing on innovation procurement**

**Wouter Stolwijk**, Procurement expert, Ministry of Economic Affairs, The Netherlands (former director of PIANOo)

**German competence centre and support for innovation procurement**

**Doris Scheffler**, Competence Centre for Innovative Procurement (KOINNO), Germany

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**10:00-10:45** **Presentation:** HORIZON 2020 funding instruments for innovation procurement

**Vasileios Tzanidis**, Policy Officer, DG Communications Networks, Content and Technology, Directorate F Digital Single Market, European Commission

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10:45-11:15 Coffee break

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11:15-12:30

## Parallel Sessions

| 1  | 2   | 3  |
|--|---|--|
| <p><i>On thematic domains in which there are HORIZON 2020 calls with innovation procurement funding in the draft 2018-2020 work programmes</i></p>   |   | <p><i>Innovation Procurement in the Energy Sector – case examples and lessons learned (EU and national PCPs and PPIs)</i></p>  |
| <p>Interactive session on innovative health and care services: diagnosis and integrated care</p> <p>Introduction and moderation:</p> <p><b>Sasa Jenko</b>, DG Research &amp; Innovation, European Commission</p> <p><b>Jean-Luc Sanne</b>, DG RTD, European Commission</p> <p>SPEAKERS:</p> <p><b>Marc Van den Bulcke</b>, Head Cancer Centre, OD Public Health and Surveillance Scientific Institute of Public Health, Belgium</p> <p><b>Dr. Alexander Pimperl</b>, OptiMedis AG, Germany</p> | <p>Interactive session on open call for any area of public interest requiring ICT-based solutions</p> <p>Introduction and moderation:</p> <p><b>Vasileios Tsanidis</b>, Policy Officer, DG Communications Networks, Content and Technology, Directorate F Digital Single Market, European Commission</p> <p>Presentations by potential speakers – Discussion and Networking</p> | <p>Introduction and moderation: <b>Stephan Corvers</b>, Corvers Procurement Services, the Netherlands</p> <p>SPEAKERS:</p> <p><b>Philipp Tepper</b>, Coordinator, Sustainable Economy and Procurement, ICLEI – Local Governments for Sustainability, European Secretariat – SMART SPP</p> <p><b>Philippe Segers</b>, PRACE 3IP project</p> <p><b>Gaynor Whyles</b>, Director, JERA Consulting Ltd.</p> <p><b>Robert Schwertner</b>, PCP Programme Manager, Heating and cooling of historic buildings, Austrian Research Promotion Agency – FFG</p> |

12:30-13:30 Networking lunch

13:30-14:45

## Parallel Sessions

| 1  | 2   | 3   |
|--|---|---|
| <p><i>On thematic domains in which there are HORIZON 2020 calls with innovation procurement funding in the draft 2018-2020 work programmes</i></p>   |   | <p><i>eafip toolkit and how to implement a PCP or PPI in a hands-on way</i></p> |
| <p>Interactive session on innovative health and care services: ICT for health and active ageing</p> <p>Introduction and moderation:</p> <p><b>Jaakko Aarnio</b>, DG Communications Networks, Content and Technology, European Commission</p> | <p>Interactive session on Security</p> <p>Introduction and moderation:</p> <p><b>Paolo Salieri</b>, DG Migration and Home Affairs, European Commission</p> <p>Presentations by potential speakers – Discussion and Networking</p> | <p><b>Oana Voda</b>, Corvers Procurement Services, the Netherlands</p>          |

SPEAKERS:  
**Ann Williams**,  
 Commissioning and Contract  
 Manager, Liverpool City  
 Council, UK

**Ramon Maspons Bosch**,  
 Chief Innovation Officer  
 (CINO), Agència de Qualitat i  
 Avaluació Sanitàries de  
 Catalunya (AQuAS), Spain

SPEAKERS:  
**Pantelis Michalis**, KEMEA,  
 EWISA project, Greece

14:45–15:15 Coffee break

**15:15–16:15** **Panel discussion:** *Link between innovation and green procurement*

Introduction and moderation: **Stephan Corvers**, Corvers Procurement Services, the Netherlands

**Hugo-Maria Schally**, Head of Unit, Sustainable Production, Products and Consumption, DG Environment, European Commission

**Marcin Kautsch**, PPI coordinator, Sucha Beskidzka hospital PPI procurement, Poland

**Kaupo Heinma**, Head of Environmental Management Department, Ministry of the Environment, Estonia

**Diego Macchiella**, Viveraqua, Smart.met PCP project, Italy  
**Sara Bedin**, expert, Smart.met PCP project, Italy

**Parallel session:** *Health sector networking session*

**16:15–16:45** **Conference conclusions**

**Paul Jackson**, Innovation procurement policy expert, MEAC, Estonia

\*Organisers reserve the right to change the content of the agenda at our discretion

**Organisers:**



REPUBLIC OF ESTONIA  
 MINISTRY OF ECONOMIC AFFAIRS  
 AND COMMUNICATIONS

**Partners:**



PROCURA+  
 European Sustainable  
 Procurement Network

