# Conference on Innovation Procurement

**17th – 18th October 2017**

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<th>Date</th>
<th>Event</th>
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<td><strong>16th October</strong></td>
<td>Venue: Lounge 24, Radisson Blu Sky Hotel Tallinn (Rävala puuistee 3, 10143 Tallinn)</td>
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<tr>
<td>19:00-21:00</td>
<td>Welcome reception and early registration</td>
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<td><strong>17th October</strong></td>
<td>Venue: Kosmos IMAX (Pärnu maantee 45, 10119 Tallinn)</td>
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<tr>
<td>08:00-09:00</td>
<td>Registration and welcome coffee</td>
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<td>09:00-09:15</td>
<td>Welcoming words</td>
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<td><strong>Urve Palo</strong>, Minister of Entrepreneurship and Information Technology, Estonia</td>
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<td>09:15-09:45</td>
<td>Keynote – How to mainstream innovation procurement in Europe?</td>
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<td><strong>Gerard de Graaf</strong>, Director, Digital Single Market Directorate, DG CNECT, European Commission</td>
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<td>09:45-10:20</td>
<td>Public procurement of innovation – the policy logic behind the strategic use of procurements</td>
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<td><strong>Velko Lember</strong>, Senior Research Fellow, Tallinn University of Technology, Estonia</td>
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<td>10:20-11:00</td>
<td>e-solutions in Estonia – living proof of innovation procurements</td>
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<td><strong>Andres Kütt</strong>, Former advisor, Information System Authority, Estonia</td>
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<td>11:00-11:30</td>
<td>Coffee break</td>
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<td>11:30-12:45</td>
<td>Panel discussion: Innovation procurement as driver for economic growth and address societal challenges</td>
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<td><strong>Moderator: Gaynor Whyles</strong>, Director, JERA Consulting Ltd</td>
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<td><strong>Helen Köpman</strong>, Deputy Head of Unit, Start-ups and Innovation Unit, Digital Single Market Directorate, DG CNECT, European Commission</td>
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<td><strong>Andreas Nemec</strong>, Managing Director, Federal Procurement Agency BBG, Austria</td>
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<td><strong>Evelin Pärn-Lee</strong>, Tallinn University of Technology, Estonia</td>
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<td><strong>Kalev Pihl</strong>, CEO, SK ID Solutions, Estonia</td>
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<td>12:45-13:35</td>
<td>Networking lunch</td>
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13:55-16:00  **Session:** Innovation procurement experiences (*Examples and analysis of innovation procurements across Europe*)
Moderator: **Gaynor Whyles**, Director at JERA Consulting Ltd

**Innovation methods for award procedures of ICT learning in Europe, IMAILE**
*Ellinor Wallin*, IMAILE project manager, Sweden
*Teemu Laitinen*, CEO Almerin, Finland
*Andrea Contino*, AMIGO, Spain

**Sweden’s electric roads for heavy vehicles pre-commercial procurement**
*Anders Bylund*, Head of Rail and Road Electrification, Siemens Mobility, Sweden

**London underground PROLITE lighting PPI procurement, winner of the PROCURA+ Award Innovation Procurement of the Year 2016**
*Leon Smith*, Manager technology and innovation, Transport for London, UK
*David Bide*, Commercial Director, ArmadilloLED – Evolution in Lighting, UK

**Telemecine for Intensive Care Units procurement, THALEA**
*Dr. Gernot Marx*, Professor of Anesthesiology and Critical Care Medicine and Chair at the University RWTH Aachen, Germany

16:00-16:30  **Coffee break**

16:30-17:30  **Panel discussion:** Benchmarking the progress on innovation procurement across Europe: EU member states (*Austria, Finland, Estonia*, and *European Commission*) policy and measurement framework for innovation procurement
Moderator: **Gaynor Whyles**, Director, JERA Consulting Ltd, UK

**Eva Buchinger**, Policy Advisor, Austrian Institute of Technology, Austria
**Ville Valovirta**, Senior Scientist, Innovations, Economy and Policy, VTT Technical Research Centre of Finland, Finland
**Paul Jaakson**, Innovation procurement policy expert, Ministry of Economic Affairs and Communications, Estonia
**Vasileios Tsanidis**, Policy Officer, DG Communications Networks, Content and Technology, Directorate F Digital Single Market, European Commission

Venue: Energy discovery centre (Põhja puiestee 29, 10415 Tallinn)

19:00-22:00  **Networking Reception and 2017 Procura+ Awards Ceremony** on Sustainable and Innovation Procurement with support of ICLEI and European Commission

The Procura+ Awards recognise three categories of excellence: Sustainable Procurement of the Year, Innovation Procurement of the Year, and Tender Procedure of the Year.
## 18th October

**Venue:** Kosmos IMAX (Pärnu maantee 45, 10119 Tallinn)

### 08:00–09:00  Welcome coffee

### 09:00–10:00  Panel discussion: Bottlenecks and incentives in the implementation of innovation procurements - Lithuanian, Dutch and German examples

- **Moderator:** Gaynor Whyles, Director, JERA Consulting Ltd, UK
- **Sigitė Stankevičiūtė**, Expert, Agency for Science, Innovation and Technology, Lithuania
- **Wouter Stolwijk**, Procurement expert, Ministry of Economic Affairs, The Netherlands (former director of PIANOo)
- **Doris Scheffler**, Competence Centre for Innovative Procurement (KOINNO), Germany

### 10:00–10:15  Presentation: Public procurement package and innovation related initiatives

- **Jaroslav Kračún**, Legal Officer, DG Internal Market, Industry, Entrepreneurship and SMEs, Directorate G Public Procurement, European Commission

### 10:15–10:45  Presentation: HORIZON 2020 funding instruments for innovation procurement

- **Vasileios Tsonidis**, Policy Officer, DG Communications Networks, Content and Technology, Directorate F Digital Single Market, European Commission

### 10:45–11:15  Coffee break

### 11:15–12:30  Parallel Sessions

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<td><strong>On thematic domains in which there are HORIZON 2020 calls with innovation procurement funding in the draft 2018–2020 work programmes</strong>&lt;br&gt;Presentations by participants – discussion and networking</td>
<td><strong>Interactive session on open call for any area of public interest requiring ICT-based solutions</strong>&lt;br&gt;<strong>Introduction and moderation:</strong>&lt;br&gt;<strong>Stephan Corvers</strong>, Coovers Procurement Services, The Netherlands&lt;br&gt;<strong>Philipp Tepper</strong>, Coordinator, Sustainable Economy and Procurement, ICLEI – Local Governments for Sustainability, European Secretariat – SMART SPP, Germany&lt;br&gt;<strong>Philippe Segers</strong>, PRACE 3IP project, France</td>
<td><strong>Innovation Procurement in the Energy Sector – case examples and lessons learned (EU and national PCPs and PPIs)</strong>&lt;br&gt;<strong>Introduction and moderation:</strong>&lt;br&gt;<strong>Sasa Jenko</strong>, DG Research &amp; Innovation, European Commission&lt;br&gt;<strong>Jean-Luc Sanne</strong>, DG RTD, European Commission&lt;br&gt;<strong>Vasileios Tsonidis</strong>, Policy Officer, DG Communications Networks, Content and Technology, Directorate F Digital Single Market, European Commission</td>
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- **Interactive session on innovative health and care services: diagnosis and integrated care**
- **Introduction and moderation:**
  - **Sasa Jenko**, DG Research & Innovation, European Commission
  - **Jean-Luc Sanne**, DG RTD, European Commission
  - **Vasileios Tsonidis**, Policy Officer, DG Communications Networks, Content and Technology, Directorate F Digital Single Market, European Commission
**SPEAKERS:**

**Marc Van den Bulcke,** Head Cancer Centre, OD Public Health and Surveillance Scientific Institute of Public Health, Belgium

**Dr. Alexander Pimperl,** OptiMedis AG, Germany

**Gaynor Whyles** – Learning and insights from the CEPII project, Director, JERA Consulting Ltd, UK

**Robert Schwertner,** PCP Programme Manager, Heating and cooling of historic buildings, Austrian Research Promotion Agency – FFG, Austria

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12:30–13:30  
**Networking lunch**

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<th>13:30–14:45</th>
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| 1 | Interactive session on innovative health and care services: ICT for health and active ageing

Introduction and moderation:

**Jaakko Aarnio**, DG Communications Networks, Content and Technology, European Commission

SPEAKERS:

**Ann Williams**, Commissioning and Contract Manager, Liverpool City Council, UK |

| 2 | Interactive session on Security

Introduction and moderation:

**Paolo Salieri**, DG Migration and Home Affairs, European Commission

SPEAKERS:

**Pantelis Michalis**, KEMEA, EWISA project, Greece |

| 3 | eafip toolkit and how to implement a PCP or PPI in a hands-on way

**Oana Voda**, Convers Procurement Services, The Netherlands |

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14:45–15:15  
**Coffee break**

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15:15–16:15  
**Panel discussion:** Link between innovation and green procurement

Introduction and moderation: **Stephan Corvers**, Convers Procurement Services, The Netherlands

**Hugo-Maria Schally**, Head of Unit, Sustainable Production, Products and Consumption, DG Environment, European Commission

**Marcin Kautsch**, PPI coordinator, Sucha Beskidzka hospital PPI procurement, Poland

**Kaupo Heinma**, Head of Environmental Management Department, Ministry of the Environment, Estonia

**Diego Macchiella**, Viveraqu, Smart.met PCP project, Italy

**Sara Bedin**, Expert, Smart.met PCP project, Italy

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**Parallel session:** Health sector networking session

Introduction and moderation:

**Jaakko Aarnio**, DG Communications Networks, Content and Technology, European Commission
16:15-16:30 Conference conclusions

Paul Jaakson, innovation procurement policy expert, Ministry of Economic Affairs and Communications, Estonia

*Organisers reserve the right to change the content of the agenda at our discretion

Organisers:

Partners: