



# European Assistance for Innovation Procurement (*eafip*) Workshop for Energy Sector Procurers 18<sup>th</sup> October 2017, Tallinn (Estonia)

## PROVISIONAL PROGRAMME



The European Commission (EC) and the Estonian Ministry of Economic Affairs and Communications are pleased to organise this one-day workshop targeting public procurers in the energy sector (e.g., ministries, regional and local authorities, agencies, public utility entities, etc.).

The workshop is part of the European Assistance for Innovation Procurement (*eafip*) initiative launched by the EC to mainstream, promote and assist the implementation of innovation procurements in Europe. It is held during the [Conference on Innovation Procurement](#).

The aim of the workshop is to provide procurers with access to good practices and hands-on support, through presentations of case examples and lessons learned, funding opportunities and discussion sessions.

The event offers the opportunity for networking and will ensure broad debate and lively discussion between public procurers, policy markets and other stakeholders.

Venue: Kosmos IMAX Cinema  
Pärnu maantee 45  
10119 Tallinn  
Estonia  
See [map directions](#)

Organised by



## BACKGROUND INFORMATION

### The *eafip* initiative

The *eafip* initiative focuses on the promotion of the benefits of innovation procurement, providing at the same time training based on a toolkit that is addressed to policy makers, procurement officers and procurement law firms. Assistance will also be offered to public procurers across the EU with a concrete interest in implementing innovation procurements.



For further information please visit our website: [eafip.eu](http://eafip.eu).

### What can innovation procurement do for you?

Innovation procurement empowers public authorities to obtain pioneering, innovative solutions customised to their specific needs. It helps local and central governments to provide tax payers with the best possible quality services, while at the same time saving costs.



The European public sector faces significant societal challenges in areas such as health and ageing, climate change, public transport energy, security and resource scarcity. The public sector is also under pressure to modernise its internal operations while delivering high quality public services. Innovation procurement can deliver solutions to these challenges through a smart combination of Pre-Commercial Procurement (PCP) and Public Procurement of Innovative solutions (PPI).

Public procurers have a lot to gain from innovation procurement. It enables the public sector to modernise its services in a cost effective manner, creating at the same time market opportunities for companies in Europe.

Impact studies show that innovation procurement creates on average 20% cost savings on public procurement expenditure (which constitutes about one fifth of Gross domestic product (GDP) in Europe – or around € 2,400 billion a year). Innovation procurement is also a way to foster growth and create new jobs, not in the least for the smaller innovative companies that are the backbone of the European economy and which are ideally placed to supply these new innovative products and services.

## WORKSHOP AGENDA

**Wednesday 18<sup>th</sup> October 2017**

08h00 – 10h00	<b>Registrations and welcome coffee</b>
10h00 – 10h45	<p><b>Session 1: Horizon 2020 funding instruments for innovation procurement</b> <i>Horizon 2020 technical details</i></p> <p><b>Vasileios Tsanidis</b>, Policy Officer, Start-ups and Innovation Unit, DG Communication Networks Content and Technology (CNECT), European Commission</p>
10h45 – 11h15	<b>Coffee break</b>
11h15 – 12h30	<p><b>Session 2: Innovation Procurement in the Energy sector – case examples and lessons learned (EU and national PCPs and PPIs)</b> <i>Presentations by public procurers about PCPs and PPIs implemented across Europe, followed by discussion</i></p> <p><b>Philipp Tepper</b>, Coordinator, Sustainable Economy and Procurement, ICLEI - Local Governments for Sustainability, European Secretariat - SMART SPP  <b>Philippe Segers</b>, PRACE 3IP project  <b>Gaynor Whyles</b>, Director, JERA Consulting Ltd  <b>Robert Schwertner</b>, Programme Manager, PCP Programme on innovative heating and cooling of historic buildings, Austrian Research Promotion Agency - FFG</p>
12h30 – 13h30	<b>Lunch (provided)</b>
13h30 – 14h45	<p><b>Session 3: The eafip Toolkit and how to implement a PCP or PPI in a hands-on way with specific relevance for Energy procurers</b> <i>Presentation of the initiative and the eafip Innovation Procurement Toolkit</i></p> <p><b>Oana Voda</b>, Corvers Procurement Services, the Netherlands</p>
14h45 – 15h15	<b>Coffee break</b>
15h15	<b>End of the Workshop</b>