European Assistance for Innovation Procurement (eafip)

Workshop for innovation procurement in public construction

14th November 2017, Prague (Czech Republic)

PROGRAMME

The European Commission is pleased to organise this one-day workshop targeting public procurers in public construction (e.g., ministries, regional and local authorities, agencies, public bodies, etc.) as well as procurers from any other sector involved in construction procurement.

The workshop is part of the European Assistance for Innovation Procurement (eafip) initiative launched by the EC to mainstream, promote and assist the implementation of innovation procurements in Europe.

The aim of the workshop is to provide procurers with access to good practices and hands-on support, through presentations of case examples and lessons learned, funding opportunities and discussion sessions.

The event offers the opportunity for networking and will ensure broad debate and lively discussion between public procurers, policy makers and other stakeholders.

Venue: Prague New City Hall (Nová radnice),
Mariánské nám. 2/2,
110 01 Staré Město
Prague, Czech Republic
See map directions

Organised by
BACKGROUND INFORMATION

The eafip initiative

The eafip initiative focuses on the promotion of the benefits of innovation procurement, providing a toolkit that is addressed to policy makers, procurement officers and procurement law firms and Assistance to selected public procurers across the EU with a concrete interest in implementing innovation procurements.

For further information please visit the eafip website: eafip.eu.

What can innovation procurement do for you?

Innovation procurement empowers public authorities to obtain pioneering, innovative solutions customised to their specific needs. It helps local and central governments to provide tax payers with the best possible quality services, while at the same time saving costs.

The European public sector faces significant societal challenges in areas such as health and ageing, climate change, public transport, energy, security and resource scarcity. The public sector is also under pressure to modernise its internal operations while delivering high quality public services. Innovation procurement can deliver solutions to these challenges through a smart combination of Pre-Commercial Procurement (PCP) and Public Procurement of Innovative solutions (PPI).

Public procurers have a lot to gain from innovation procurement. It enables the public sector to modernise its services in a cost-effective manner, creating at the same time market opportunities for companies in Europe.

Impact studies show that innovation procurement creates on average 20% cost savings on public procurement expenditure (which constitutes about one fifth of Gross domestic product (GDP) in Europe – or around € 2,400 billion a year). Innovation procurement is also a way to foster growth and create new jobs, not in the least for the smaller innovative companies that are the backbone of the European economy and which are ideally placed to supply these new innovative products and services.
### WORKSHOP AGENDA

**Tuesday 14\(^{th}\) November 2017**

<table>
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<tr>
<th>Time</th>
<th>Session</th>
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<tr>
<td>09h00 – 09h30</td>
<td><strong>Registrations and welcome coffee</strong></td>
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<td>09h30 – 09h35</td>
<td><strong>Welcome speech</strong></td>
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<td><em>Opening speech</em></td>
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<td><strong>Vasileios Tsanidis</strong>, Policy Officer, DG Communications Networks, Content and Technology, Directorate F Digital Single Market, European Commission</td>
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<td>09h35 – 10h00</td>
<td><strong>Session 1: Introduction to innovation procurement - state of play around Europe</strong></td>
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<td><em>Presentation of the benefits of PCP/PPI</em></td>
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<td><strong>Vasileios Tsanidis</strong>, Policy Officer, DG Communications Networks, Content and Technology, Directorate F Digital Single Market, European Commission</td>
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<td>10h00 – 10h30</td>
<td><strong>Session 2: Innovation procurement in public construction in the Czech Republic – perspectives from procurers and suppliers</strong></td>
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<td><em>EPC for the reduction of the energy consumption of the public buildings in the Czech Republic</em></td>
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<td><strong>Petr Kadlec, Czech Infrastructure Association (ARI)</strong></td>
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<td><strong>Miroslav Marada, ENESA a.s.</strong></td>
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<td>10h30 – 10h45</td>
<td><strong>Session 3: The eafip initiative</strong></td>
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<td><em>Presentation of the initiative and the eafip Innovation Procurement Toolkit</em></td>
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<td><em>Context, lessons learnt &amp; critical issues</em></td>
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<td><strong>Stephan Corvers, eafip</strong></td>
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<td>10h45 – 11h15</td>
<td><strong>Coffee break</strong></td>
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<td>11h15 – 12h00</td>
<td><strong>Session 4: Innovation procurement in action (steps before the procurement)</strong></td>
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<td><em>How to build a business case and carry out a market consultation</em></td>
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<td><em>Presentation &amp; discussion</em></td>
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<td><strong>Stephan Corvers, Ramona Apostol</strong></td>
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<td><strong>Anne Rainville, eafip</strong></td>
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<td>➢ <strong>Participants are encouraged to check the eafip Toolkit in preparation for the discussions</strong></td>
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European Assistance For Innovation Procurement  

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STELLA Consulting  
CORVERS
12h00 – 13h30  **Session 5: Hands-on guidance roundtables:**
    Open interactive discussions, Q&A (parallel sessions)
    Group 1. Steps *during* and *after* PCP procurements (45 min)
    Group 2. Steps *during* and *after* PPI procurements (45 min)
    *Two parallel presentation and interactive discussion sessions*
    **Stephan Corvers, Ramona Apostol and Ana Jaramillo, eafip**
    ➢ Possibility for participants to attend both sessions
    ➢ Participants can send their questions on PCP and PPI issues in advance

13h30 – 14h30  **Lunch (provided)**

14h30 – 15h30  **Session 6: Innovation procurement in public construction – PCP case examples and lessons learned**
    *Presentations by public procurers about PCPs implemented across Europe, followed by discussion*
    **Moderator: Stephan Corvers, eafip**
    **Benno Koehorst**, Rijkswaterstaat, V-CON project
    **Christophe Veys**, CERN, Quaco project

15h30 – 16h00  **Coffee break**

16h00 – 17h00  **Session 7: Innovation procurement in public construction – PPI case examples and lessons learned**
    *Presentations by public procurers about PPIs implemented across Europe, followed by discussion*
    **Moderator: Stephan Corvers, eafip**
    **Diego Mattioli**, PROMINENT MED
    **Leon Smith**, Manager innovation and technology, Transport for London, UK
    **Annemieke Selbach, Marjo Brink-Koning and Bert Kloosterziel**, Ministry of Defence (NL-MOD), the Netherlands

17h00 – 17h15  **Session 8: Conclusions**
    **Vasileios Tsanidis**, Policy Officer, DG Communications Networks, Content and Technology, Directorate F Digital Single Market, European Commission

17h15  **End of the Workshop**

*The organisers reserve the right to make changes to this agenda.*