



European Assistance for Innovation Procurement (*eafip*) Workshop for Health and Elderly Care Sector Procurers 24th November 2015, Manchester

PROGRAMME



Venue: Citylabs (Manchester, UK)

Venue entrance: Nelson Street, Manchester M13 9NQ
(see [map directions](#))

The European Commission (EC) is pleased to organise this one-day event in collaboration with NHS England, which targets public procurers in the healthcare sector.

The workshop is part of the European Assistance for Innovation Procurement (*eafip*) initiative launched by the EC to mainstream, promote and assist the implementation of Innovation Procurements in Europe.

The aim of the workshop is to provide procurers with access to good practices and hands-on support, through presentations of case examples and lessons learned, funding opportunities and discussion sessions.

Don't miss the opportunity to hear first-hand from the European Commission services about the upcoming Horizon 2020 funding for 2016-17 that supports procurers to undertake innovation procurements jointly.

The event offers the opportunity for networking and will ensure broad debate and lively discussion between public procurers, policy markets and other stakeholders.

Organised by



BACKGROUND INFORMATION

The *eafip* initiative

The *eafip* initiative focuses on the promotion of the benefits of innovation procurement, providing at the same time training based on a toolkit that is addressed to policy makers, procurement officers and procurement law firms. Assistance will also be offered to public procurers across the EU with a concrete interest in implementing innovation procurements.



For further information please visit our website: eafip.eu.

What can innovation procurement do for you?

Innovation procurement empowers public authorities to obtain pioneering, innovative solutions customised to their specific needs. It helps local and central governments to provide tax payers with the best possible quality services, while at the same time saving costs.



The European public sector faces significant societal challenges in areas such as health and ageing, climate change, public transport energy, security and resource scarcity. The public sector is also under pressure to modernise its internal operations while delivering high quality public services. Innovation procurement can deliver solutions to these challenges through a smart combination of Pre-Commercial Procurement (PCP) and Public Procurement of Innovative solutions (PPI).

Public procurers have a lot to gain from innovation procurement. It enables the public sector to modernise its services in a cost effective manner, creating at the same time market opportunities for companies in Europe.

Impact studies show that innovation procurement creates on average 20% cost savings on public procurement expenditure (which constitutes about one fifth of Gross domestic product (GDP) in Europe – or around € 2,400 billion a year). Innovation procurement is also a way to foster growth and create new jobs, not in the least for the smaller innovative companies that are the backbone of the European economy and which are ideally placed to supply these new innovative products and services.



AGENDA

Tuesday 24th November 2015

08h30 – 09h15	Registrations and welcome coffee
09h15 – 09h30	Welcome by the European Commission and NHS England <i>Opening speeches</i> Jaakko Aarnio , Research Programme and Policy Officer, Dr Tech, Health & Well-being Unit, DG CONNECT, EC Professor Tony Young , National Clinical Director for Innovation National Health Service (NHS) England, Consultant Urological Surgeon Southend University Hospital, Director of Medical Innovation Anglia Ruskin University Keith Chantler , Chief Executive of Trustech Citylabs and Director of Innovation at Central Manchester University Hospitals NHS Foundation Trust
09h30 – 10h15	Session 1: Introduction to Innovation Procurement, benefits and funding opportunities <i>Presentation of the PCP/PPI benefits along with an overview of the funding opportunities</i> Jaakko Aarnio , Research Programme and Policy Officer, Dr Tech, Health & Well-being Unit, DG CONNECT, EC
10h15 – 11h15	Session 2: Innovation Procurement in health and elderly care – case examples and lessons learned (PCP) <i>Presentations by public procurers about PCPs that are implemented across Europe, followed by a roundtable discussion</i> Denisa Nadin , SILVER Project Manager, Innovate UK Andy Bleaden , SILVER Project partner, Stockport City Council Moderator: Jaakko Aarnio , Research Programme and Policy Officer, Dr Tech, Health & Well-being Unit, DG CONNECT, EC
11h15 – 11h30	Coffee break
11h30 – 12h30	Session 3: Innovation Procurement in health and elderly care (continued) – case examples and lessons learned (PPI) <i>Presentations by public procurers about PPIs that are implemented across Europe, followed by a roundtable discussion</i> Louis Potel , Project Manager of European Projects, RESAH, EC funded HAPPI PPI project Lorna Green , Commercial Director at North West Coast Academic Health Science Network, UK Moderator: Jaakko Aarnio , Research Programme and Policy Officer, Dr Tech, Health & Well-being Unit, DG CONNECT, EC

12h30 – 13h45	Lunch (provided)
13h45 – 14h45	<p>Session 4: The eafip Innovation Procurement Toolkit <i>Presentation of the eafip Toolkit, which aims to assist in the preparation of PCP and PPI procurements, followed by a roundtable discussion</i></p> <p>Stephan Corvers, Director of Corvers Procurement Services, Netherlands Oana Pantilimon Voda, Legal Procurement Advisor, Corvers Procurement Services</p>
14h45 – 15h15	Coffee break and move into parallel session groups
15h15 – 16h30	<p>Session 5: Parallel sessions in groups</p> <ul style="list-style-type: none"> Group 1. Concrete scenarios for Innovation Procurement implementation (PCP tender preparation /PPI tender preparation/ Open market consultation) <i>Presentation and roundtable discussion</i> <p>Stephan Corvers, Director of Corvers Procurement Services, Netherlands Oana Pantilimon Voda, Legal Procurement Advisor, Corvers Procurement Services</p> <ul style="list-style-type: none"> Group 2. Potential areas for cross-border PCP/PPI cooperation – networking in preparation of Horizon 2020 calls for proposals that support innovation procurement in health and active ageing domain (calls PM-12 (PCP), PM-13 (PPI) and PM-19 (PPI)) <i>Presentation and roundtable discussion</i> <i>Opportunity for participants to present potential proposal ideas</i> <p>Jaakko Aarnio, Research Programme and Policy Officer, Dr Tech, Health & Well-being Unit, DG CONNECT, EC</p>
16h30 – 17h00	<p>Session 6: Conclusions in plenary <i>Presentation of the two parallel sessions' conclusions</i></p> <p>Jaakko Aarnio, Research Programme and Policy Officer, Dr Tech, Health & Well-being Unit, DG CONNECT, EC Stephan Corvers, Director of Corvers Procurement Services, Netherlands</p>
17h00	End of the Workshop