

Bundesbeschaffung GmbH



*“Innovation procurement
should deliver solutions to
challenges of our modern,
digital world”*

Andreas Nemec
Managing Director

Bundesbeschaffung



- Austrian Central Procurement Body
- Incorporated by the Federal Procurement Agency Act 2001
- Portfolio assigned by Decree (Ministry of Finance)
- Public Procurement Law is basis for awarding procedure



Areas of our Business



■ Procurement

Provision of over 1.4 Million products to all government authorities.

Organized in 12 product families, including IT and office equipment but also cleaning services

■ Consulting

Projects on particular order by customers („PibA“)
Consulting services in the fields of public procurement, procurement organisation and in special product ranges

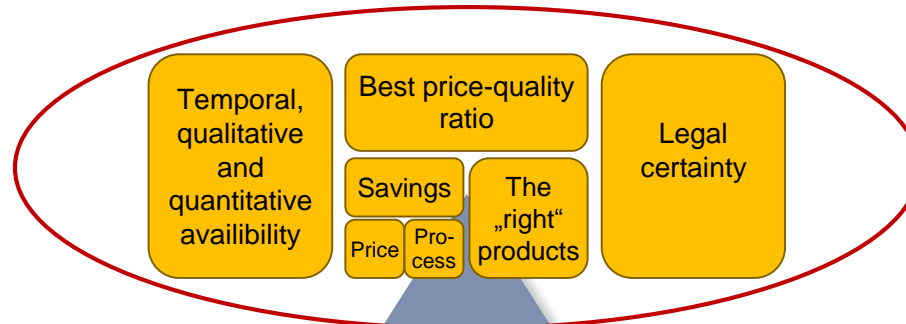


■ e-Procurement Solutions

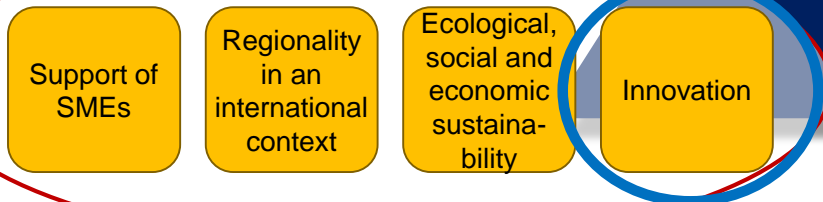
Provision of comprehensive and integrated solutions covering the entire procurement process („e-Shop“, „e-Reisen“ and e-Invoicing gateway)

Strategic objectives of BBG

Primary goals (managed within the company)



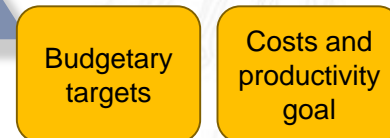
Target architecture BBG



Secondary goals:

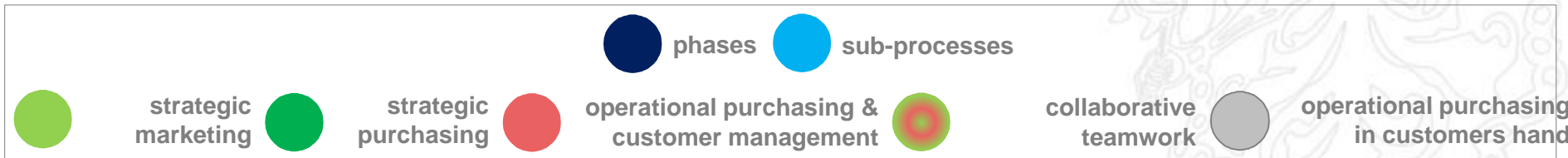
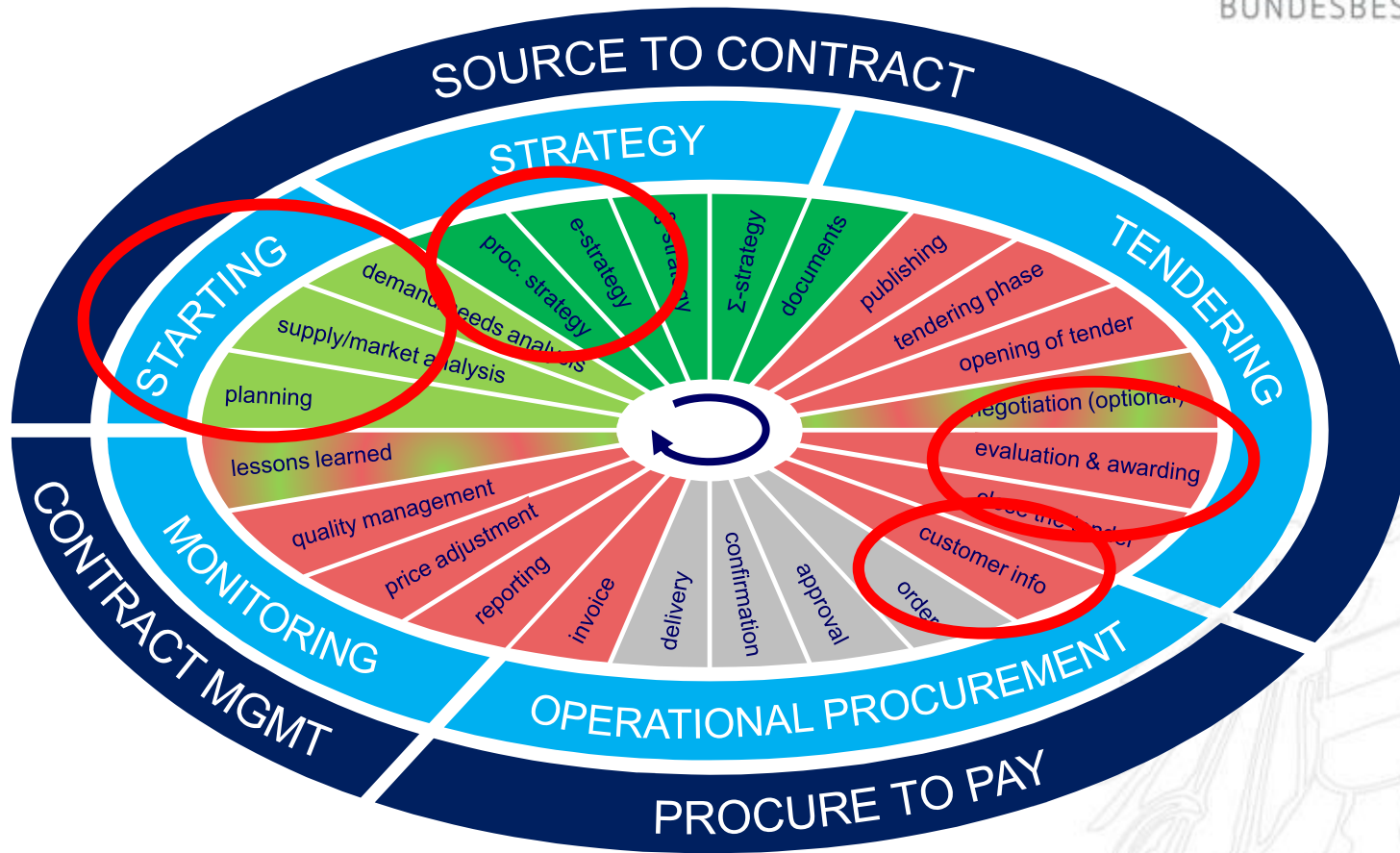
socio-economic procurement goals

Economic goals / Financial independence



Financial goals

BBG procurement process



Three layers of Innovation Procurement

**Problem
Solving**

**Suppliers:
e-procurement-fit**

Procurement Proccess:
Digital tools for enhancing efficiency
and improving customer service

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Good Practice – „Münze Österreich“ (Austrian Mint)



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■ BBG won the PPI Award 2015!

Problem identification

High costs

Product renewal

Maintenance

High consumption of fresh water

Functional requirements

Minimum life cycle costs for more than 5 years

Evaluation of available technologies

Negotiation procedure

Clear focus on the demand

Time and space for innovative solutions

Practical testing including analysis of outcome

Solution

Optimum life cycle costs

Minimum wastage of fresh water

Reduction of sewerage

Reduction of remaining waste

Winner of the PPI-Award 2015!

Good Practice – Sewerage System

Münze Österreich – PibA of the Bundesbeschaffung GmbH



■ Problem identification

- Metal contamination of sewerage
- Impossible to meet the criteria for water discharges

■ Solution

Environmentally friendly Sewerage System:

- 97% reduction of water consumption
- Reduction of logistic costs for waste deposition
- 1.94 Million litres savings per year and machine
- Long-term calculation of lifecycle
- Also viable for historical buildings under monument protection



PPPI Servicecenter Austria

- Competence Center for Innovation Procurement

We build bridges.
Between public procurers and
innovative companies.



Thank you!

Please visit our website:

<http://www.bbg.gv.at>

