



# European Assistance for Innovation Procurement (*eafip*) Workshop for General/e-Government sector Procurers 31<sup>st</sup> May 2016, Barcelona (Spain)

## PROGRAMME



The European Commission (EC) is pleased to organise this one-day workshop targeting public procurers in both the general and e-government sectors.

The workshop is part of the European Assistance for Innovation Procurement (*eafip*) initiative launched by the EC to mainstream, promote and assist the implementation of innovation procurements in Europe.

The aim of the workshop is to provide procurers with access to good practices and hands-on support, through presentations of case examples and lessons learned, funding opportunities and discussion sessions.

Don't miss the opportunity to hear first-hand from the European Commission services about the upcoming Horizon 2020 funding for 2016-17 that supports procurers to undertake innovation procurements jointly.

The event offers the opportunity for networking and will ensure broad debate and lively discussion between public procurers, policy markets and other stakeholders.

**Venue:** Departament d'Economia  
(Government of Catalonia)

Gran Via de les Corts Catalanes, 639  
08010 Barcelona

See [map directions](#)

Organised by



## BACKGROUND INFORMATION

### The *eafip* initiative

The *eafip* initiative focuses on the promotion of the benefits of innovation procurement, providing at the same time training based on a toolkit that is addressed to policy makers, procurement officers and procurement law firms. Assistance will also be offered to public procurers across the EU with a concrete interest in implementing innovation procurements.



For further information please visit our website: [eafip.eu](http://eafip.eu).

### What can innovation procurement do for you?

Innovation procurement empowers public authorities to obtain pioneering, innovative solutions customised to their specific needs. It helps local and central governments to provide tax payers with the best possible quality services, while at the same time saving costs.



The European public sector faces significant societal challenges in areas such as health and ageing, climate change, public transport energy, security and resource scarcity. The public sector is also under pressure to modernise its internal operations while delivering high quality public services. Innovation procurement can deliver solutions to these challenges through a smart combination of Pre-Commercial Procurement (PCP) and Public Procurement of Innovative solutions (PPI).

Public procurers have a lot to gain from innovation procurement. It enables the public sector to modernise its services in a cost effective manner, creating at the same time market opportunities for companies in Europe.

Impact studies show that innovation procurement creates on average 20% cost savings on public procurement expenditure (which constitutes about one fifth of Gross domestic product (GDP) in Europe – or around € 2,400 billion a year). Innovation procurement is also a way to foster growth and create new jobs, not in the least for the smaller innovative companies that are the backbone of the European economy and which are ideally placed to supply these new innovative products and services.



## AGENDA

**Tuesday 31<sup>st</sup> May 2016**

09h00 – 09h30	<b>Registrations and welcome coffee</b>
09h30 – 09h50	<p><b>Welcome speech</b></p> <p><i>Opening speech and introduction into the Catalan innovation procurement strategy</i></p> <p><b>Albert Castellanos Maduell</b>, Director General of Economic Promotion, Competition and Regulation, Government of Catalonia</p> <p><b>Francesc Sutrias i Grau</b>, Director General of Heritage, Government of Catalonia</p> <p><b>Mariona Sanz</b>, Director of the Business Innovation Unit, ACCIÓ Agency</p> <p><b>Stephan Corvers</b>, Director of Corvers Procurement Services, the Netherlands</p>
09h50 – 10h20	<p><b>Session 1: Introduction to innovation procurement - state of play around Europe</b></p> <p><i>Presentation of the benefits of PCP/PPI</i></p> <p><b>Massimiliano Dragoni</b>, Innovation Unit, DG CNECT, European Commission</p>
10h20 – 11h10	<p><b>Session 2: Innovation Procurement in the General / e-Government sector – PCP case examples and lessons learned</b></p> <p><i>Presentations by public procurers about PCPs that are implemented across Europe, followed by a discussion</i></p> <p><b>Borje Justrell</b>, Director at National Archives of Sweden, Project Coordinator of <b>PREFORMA PCP project</b> (Long term Digital Preservation), Sweden</p> <p><b>Ramon Maspons</b>, Chief Innovation Officer at Agència de Qualitat i Avaluació Sanitàries de Catalunya (AQuAS), <b>THALEA I-II PCP project</b> (Health), Spain</p>
11h10 – 11h40	<b>Coffee break</b>
11h40 – 12h30	<p><b>Session 3: Innovation Procurement in the General / e-Government sector – PPI case examples and lessons learned</b></p> <p><i>Presentations by public procurers about PPIs that are implemented across Europe, followed by a discussion</i></p> <p><b>Jaime Quesado</b>, President of the Executive Board at eSPap (Portuguese Government Agency for Shared Services and Public Procurement), <b>The Portuguese e-procurement solution PPI project</b>, Portugal</p> <p>Representative of <b>SPEA PPI project</b> (Energy and sustainability), Spain</p>

12h30 – 13h15	<p><b>Session 4: Funding opportunities in Horizon 2020</b></p> <p><i>Presentation of the European funding opportunities: Potential areas for cross-border PCP/PPI cooperation – networking in preparation of Horizon 2020 calls for proposals that support innovation procurement related to the General and e-Government domains (calls <a href="#">2-DRS</a>, <a href="#">SC5-26</a>, <a href="#">ICT-27d</a>, <a href="#">4-DRS</a>, <a href="#">9-FCT</a>, <a href="#">13-BES</a>, <a href="#">PM-19</a>, <a href="#">EINFRA-21</a>, <a href="#">EE-19</a>, <a href="#">ICT-33a</a>)</i></p> <p><i>Opportunity for participants to present potential proposal ideas</i></p> <p><b>Massimiliano Dragoni</b>, Innovation Unit, DG CNECT, European Commission</p>
13h15 – 14h30	<p><b>Lunch (provided)</b></p>
14h30 – 15h00	<p><b>Session 5: The eafip initiative</b></p> <p><i>Presentation of the initiative and the eafip Innovation Procurement Toolkit</i></p> <p><b>Stephan Corvers</b>, Director of Corvers Procurement Services, the Netherlands</p>
15h00 – 15h45	<p><b>Session 6: Main steps in an innovation procurement (including steps <i>before</i> the procurement)</b></p> <p><i>Overview of the main steps to prepare a PCP and PPI procurement</i></p> <p><b>Stephan Corvers</b>, Director of Corvers Procurement Services, the Netherlands <b>Ana Jaramillo</b>, Legal Procurement Advisor, Corvers Procurement Services</p>
15h45 – 16h15	<p><b>Coffee break and move into parallel session groups</b></p>
16h15 – 17h45	<p><b>Session 7: Hands-on guidance roundtables and open discussions (parallel sessions)</b></p> <p><i>Presentations of the practicalities to prepare a PCP and PPI procurement, followed by interactive discussions</i></p> <p><i>Possibility for participants to attend both sessions</i></p> <ul style="list-style-type: none"> <li>• <b>Group 1. Steps <i>during</i> and <i>after</i> PCP procurements (45 min)</b></li> <li>• <b>Group 2. Steps <i>during</i> and <i>after</i> PPI procurements (45 min)</b></li> </ul> <p><b>Stephan Corvers</b>, Director of Corvers Procurement Services, the Netherlands <b>Ana Jaramillo</b>, Legal Procurement Advisor, Corvers Procurement Services</p>
17h45 – 18h00	<p><b>Session 8: Conclusions</b></p> <p><i>Wrap-up presentation</i></p> <p><b>Stephan Corvers</b>, Director of Corvers Procurement Services, the Netherlands <b>Massimiliano Dragoni</b>, Innovation Unit, DG CNECT, European Commission</p>
18h00	<p><b>End of the Workshop</b></p>