



WEBINAR

HOW TO PREPARE AN INNOVATION PROCUREMENT: BEST PRACTICES AND LESSONS LEARNED

30th May 2024 – 9:00- 12:30 CEST

A webinar for public procurers, policy makers and suppliers

The new EAFIP offers 4 types of assistance: (1) prior art analysis and scoping of the procurement need; (2) preparing and implementing the open market consultation; (3) business case development; and (4) preparing the tender specifications and launching the procurement. The first half-day EAFIP webinar workshop of 2024 will focus on how to conduct abovementioned activities illustrating them through case examples of European projects. The webinar will also provide the opportunity for participants to ask questions before, during and after the sessions.

TIME (CET)	TOPIC	SPEAKER/PARTICIPANTS
9:00 – 9:05	Registration to the platform	Participants can ensure that the platform’s functionalities are working fine
9:05– 10:10	Welcome & Introduction Agenda	Stephan Corvers CEO – Corvers Procurement Services B.V.
9:10 – 9:40	How to identify and assess needs: <i>pain point workshops, value methodologies and use cases in PROTECT</i>	Hans van Leeuwen STOWA, The Netherlands
9:40 – 10:10	How to conduct a market analysis to identify the state of the art of solutions: <i>the experience of PROCURE4HEALTH</i>	Karsten Lemke Zenit, Germany
10:10 – 10:40	How to prepare an Open Market Consultation and e-pitching on 3 use cases: <i>the experience of SHIELD4CROWD</i>	Jorge Garzón Ministry of Interior, France
10:40 – 10:50	Coffee break	
10:50 – 11:20	How to build a business case: <i>the case of IMPRESS to expand the research capabilities with new era of TEM.</i>	Maria Kampa Corvers Greece IKE
11:20 – 11:50	How to draft tender documents: <i>participation agreements of SPRIND for New Machinery PCP and EUDI Wallet PCP</i>	Eva Vogt SPRIND, Germany
11:50 - 12:00	EAFIP in the broader European context: <i>cooperation with other EU initiatives</i>	Lieve Bos Policy Officer, European Commission DG RTD
12:00 - 12:25	Discussions and Q&A	
12:25 – 12:30	Conclusions & closure	Stephan Corvers

If you are interested to **receive free assistance from EAFIP** please find more information here: www.eafip.eu/assistance
In case of any **questions or need for support** please feel free to contact Ana Lucia Jaramillo from the Corvers-EAFIP-team:
a.jaramillo@corvers.com / +31 6 20552773.

Registration: <https://eafip.eu/category/events/webinars/>